#### June 24, 1969

#### Dossier of (Draft) Agreements between the Netherlands Council for Trade Promotion and their Japanese, Irish and North Korean Counterparts

#### Citation:

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#### Summary:

A cover letter from Heldring of the Netherlands Council for Trade Promotion (in Dutch); the text of agreements with the Japan External Trade Organization and the Irish Export Board (in English); and a draft agreement with the Korean Committee for the Promotion of International Trade including lists of goods (in English).

### Credits:

This document was made possible with support from Leon Levy Foundation

### Original Language:

Dutch,German

#### **Contents:**

Original Scan

IR & IR H. C Y R M

De Hoogedelgestrenge Heer Mr. J. Rookmaaker Directie Oosten Ministerie van Buitenlandse Zaken Plein 23 DENHAAG

Zeer geachte heer Rookmaaker,

./. Zoals ik u gisteren beloofde doe ik u bijgaand toekomen twee specimen van door ons gesloten overeenkomsten met buitenlandse handelbevorderingsinstanties.

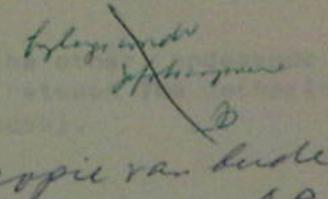
Gaarne vernem ik in de loop van vrijdag as. van u wat wij eventueel aan de Noord-Koreanen zouden mogen zeggen.

Met vele vriendelijke groeten tekent, 



# CENTRALE KAMER VAN HANDELSBEVORDERING NETHERLANDS COUNCIL FOR TRADE PROMOTION 2

S-GRAVENHAGE. 24 juni 1969.



Copie ra buske byligen nan AP, tenens om BEBgermde

met de meeste hoogachting,

mubbledon

Mr. H.W.A. Heldring.



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# AGREEMENT BETRWEEN THE NETHERLANDS COUNCIL FOR TRADE PROMOTION

The Netherlands Council for Trade Promotion hereafter to be referred to as NCTP and the Japan External Trade Organization, hereafter to be referred to as JETRO, have agreed to assist each to the other in the common fideds of activities for the purpose of promoting the development of economic relations letween their respective countries and reached agreement as follows.

#### Article 1

Parties shall, in close cooperation each with the other, endeavour to promote commercial and industrial relations between The Netherlands and Japan with all possible means at their disposal.

#### Article 2

Parties shall provide each other's officials with every information on commerce, industry, agriculture, fishery and services that is considered desirable or necessary for a succesful ; ursuance of the objectises as outlined in article A. In line herewith, parties shall extend each to the other every facility needed by carrying out market surveys in their respective countries.

#### Article 3

Parties shall runder ever, assistance to each other's officials if and when either party holds or participates in a trade fair or any suchlike event in their respective countries.

#### Article 4

Parties shall furnish businessman, research-teams, industrials and market-analysts, visiting each other's countries, with formal Letters of Introduction. Such introductions shall youch for the good standing and the seriousness of the intentions of the introduced person or persons, who shall be, therefore, entitled to full counselling and introductory assistance from the receiving party.

#### Article 5

Parties shall regularly exchange trade enquiries and publish them respectively in the "Nieuws van Buitenlandse Markten" (News foom Foreign Markets) of the NCTP and in the "Jetro Trade Enquiry" of JETRO, whereas they shall also disseminate theredirectly to enterprises or organizations of good standing who are to be taken into consideration for the puspese.

#### Article 6

In the spirit of mutual assistance, officials of both organizations shall meet every year alternately in Tokyo and in The Hague in order to interchange opinions on current practical problems of trade promotion and to contemplate ways and means of further improvement in mutual assistance procedures.

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AND

THE JAPAN EXTERNAL TRADE ORGANIZATION

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#### Article 7

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Close libison shall be maintained between the secretary of the Japan Council of the NCTP and the JETRG representative in the Netherlands, who shall meet at least once every month.

#### Article 8

All of the aforementioned activities under the reciprocal assistance programme shall solely serve the propose of practical trade promotion on the broadest possible basis. Problems of general trade policies shall be regarded upon as affairs of the proper government agencies and therefore beyond the scope of the activities under discussion.

Article 9

This agreement goes into effect on the date of its signature and shall be valid for an indefinite period. Intent of termination of the said agreement shall have to be notified by registered letter, stipulating a commensurate term of notice not shorter than six months.

Done in the Hague on the Seventh Day of the Month of June in the year Nineteensictysix, in two original copies, both written in the English languge, the two texts being equally authentic.

For the Metherlands Council for Trade Promotion,

Sidney J. van den Berbh Chairman of the Board

Prof. Dr. J.E. de Quay Chairman of the Japan Council

S. Fukukawa Dr. 8.J. Udink Representative "JETRO" President of the Board of Directops Amsterdam Office

For the Japan External Trade Organization ""ETRO"

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T. Nagamura Vice-President



The Netherlands Council for Trade Promotion hereafter to be referred to as MCTP, and the Irish Export Board, hereafter to be referred to as I.E.B., have agreed to assist each to the other in the common fields of activities for the purpose of promoting the development of economic relations between their respective countries and have reached agreement as follows:

### Article 1

300

Parties shall, in close cooperation each with the other, endeavour to promote economic relations between Ireland and the Netherlands with all possible means at their disposal.

### Article 2

Parties shall provide each other's officials with information on industry, commerce, agriculture, fishery and services that is considered desirable or necessary for a successful persuance of the objectives as outlined in article 1. In line herewith parties shall extend each other facilities needed by carrying out market surveys in their respective countries-

# Article 3

I.E.B. shall render every assistance to the officials in charge of the Metherlands expositions on Fairs, held in Ireland. Reciprocally, NCTP shall accord the same facilities to I.E.B. officials, if and when they may participate in the Trade Fairs in Utrecht or in any other event elsewhere in The Netherlands.

### Article 4

Parties starl furnish businessmen, research-teams and market-analysts, visiting each other's countries, with formal Letters of Introduction. Such recommendations shall vouch for the good standing and the seriousness of the intentions of the introduced person or persons, who shall be, therefore, entitled to full counselling and introductory assistance from the receiving party.

#### DRAFT

(approved by the Board of the Netherlands Council for Trade Promotion)

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### Article 5

Parties shall regularly exchange trade enquiries and they shall disseminate them directly to enterprises or organizations of good standing who are to be taken into consideration for the purpose.

### Article 6

1

In the spirit of mutual assistance officials of both organizations shall meet at least once a year alternatively in Ireland end in The Netherlands in order to interchange opinions on current practical problems of trade promotion and to contemplate ways and means of further improvement in mutual assistance procedures.

# Article 7

All the above mentioned activities under the reciprocal assistance programme shall solely serve the purpose of practical trade promotion on the broadest possible basis.

## Article 8

Problems of general trade policies shall be regarded as affairs of the proper government agencies and therefore beyond the scope of the activities under discussion.

### Article 9

This agreement enters into force on the date of its signature and shall be valid for an indefinitive period. However it will be possible to review the agreement after a trial period of one year. Intent of termination of the said agreement shall have to be notified to opposing party by registered letter, stipulating a term of notice not shorter than six months.

vdH/ir 6.10.1966

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The Netherlands Council for Trade Promotion hereafter to be referred to as NCTP and the Japan External Trade Organization, hereafter to be referred to as JETRO, have agreed to assist each to the other in the common fields of activities for the purpose of promoting the development of aconomic relations between their respective countries and reached agreement as follows.

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#### Article 2

Parties shall provide each other's officials with every information on commerce, industry, agriculture, fishery and services that is considered desirable or necessary for a succesful pursuance of the objectives as outlined in article A. In line herewith, parties shall extend each to the other every facility needed by carrying out market surveys in their respective countries.

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#### Article 4

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#### Article 6

In the spirit of mutual assistance, officials of both organizations shall most every year alternately in Tokyo and in The Hague in order to interchange opinions on current practical problems of trade promotion and to contemplate woys and means of further improvement in mutual assistance procedures.

AGREEMENT BETRUCCN THE NETHERLAN S COUNCIL FOR TRADE PROMOTION

AND

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#### Article 7

Close ligison shall be maintained between the secretary of the Japan Council of the NCTP and the JETRO representative in the Netherlands, who shall meet at least once every month.

#### Article 8

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Done in the Hague on the Seventh Day of the Month of June in the year Nineteensictysix, in two original copies, both written in the English languge, the two texts being equally authentic.

For the Metherlands Council for Trade Promotion,

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Drs. 8.J. Udink President of the Board of Directops For the Japan External Trada Organization "CETRO"

T. Nagamura Vice-President

S. Fukukawa Representative "JETRO" Amsterdam Office

Original Scan

(approved by the Board of the Netherlands Council for Trade Promotion)

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The Netherlanus Council for Trade Promotion hereafter to be referred to as NCTP, and the Irish Export Board, hereafter to be referred to as I.E.B., have agreed to assist each to the other in the common fields of activities for the purpose of promoting the development of economic relations between their respective countries and have reached agreement as follows:

# Article 1

Parties shall, in close cooperation each with the other, endeavour to promote economic relations between Ireland and the Wetherlands with all possible means at their disposal.

# Article 2

Parties shall provide each other's officials with information on industry, commerce, agriculture, fishery and services that is considered desirable or necessary for a successful persuance of the objectives as outlined in article 1. In line herewith parties shall extend each other facilities needed by carrying out market surveys in their respective countries.

### Article 3

I.E.B. shall render every assistance to the officials in charge of the Metherlands expositions on Fairs, held in Ireland. Reciprocally, NCTP shall accord the same facilities to I.E.B. officials, if and when they may participate in the Trade Fairs in Utreent or in any other event elsewhere in The Wetherlands.

# Article 4

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# Article 5

4

Parties shall regularly exchange trade enquiries and they shall disseminate them directly to enterprises or organizations of good standing who are to be taken into consideration for the purpose.

# Article 6

In the spirit of mutual assistance officials of both organizations shall meet at least once a year alternatively in Ireland end in The Netherlands in order to interchange opinions on current practical problems of trade promotion and to contemplate ways and means of further improvement in mutual assistance procedures.

# Article 7

All the above mentioned activities under the reciprocal assistance programme shall solely serve the purpose of practical trade promotion on the broadest possible basis.

# Article 8

Problems of general trade policies shall be regarded as affairs of the proper government agencies and therefore beyond the scope of the activities under discussion.

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This agreement enters into force on the date of its signature and shall be valid for an indefinitive period. However it will be possible to review the agreement after a trial period of one year. Intent of termination of the said agreement shall have to be notified to opposing party by registered letter, stipulating a term of notice not shorter than six months.

vdH/ir 6.10.1966

meter Tillerd 25-10-66



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Lan DOA / AP delo 23/6 69 mo 49/69, one. N. Kreannes Handelimmer, waawan U Handelimmer, waawan U

HANDELSABKOMMEN ZWISCHEN DEM KOREANISCHEN KOMITEE ZUR FÖRDERUNG DES INTERNATIONALEN HANDELS UND DER ZENTRALKAMMER FÜR HANDELSBEFÖRDERUNG NIEDERLAND

Das Koreanischen Komitee zur Förderung des Internationalen Handels und die Zentralkammer für Handelsbeförderung Niederland haben zum Zweck der Entwicklung der Wirtschafts- und Handelsbeziehungen auf Grund im Prinzip der Gleichheit und des Verständnises zwischen der Koreanischen Volkedemokratischen Republik und dem Königreichen Niederland , folgende Vereinbarungen getroffen .

Die vertrageschließenden Partien werden sich dafür bemühen, für den Warenaustausch und für ihren Transport sowie, für die Bequemlichkeit der sonstigen Dienst im Rahmen der in dieser Zeit in den beiden Ländern geltenden gesetzlichen Bestimmungen und Handelsvorschriften zu sorgen .

Ber Warenaustausch zwischen den beiden Ländern. wird vor allem jene Waren zum "egenstand haben , den in den diesem Abkommen als intergrierender Bestandteil beigefügten Appendix enthalten sind. Die Exportwaren von der Koreanischen Volksdemokratischen Republik und vom Königreichen Niederland die Warenlisten " A " und " B " wird ausgefüllt . Die nicht enthalten Waren in diesen Listen " A " und " B " werden auch den Warenaustausch ermöglichen .

# Artikel 1.

### Artikel 2.



Der Warenaustausch, der auf Grund dieses Abke. verwirklicht wird, wird nach dem abschließenden Vertrag zwischen den beiden Handelsfirmen erfüllt werden . Beide Vertragspartner werden sich zweks der richtigen Durchführung dieses Abkommens aktiv bemühen, die Partnerfirmenvon der betreffende Stellen jedes seinen Landes die Genehmigungen für die Ein- und Ausführ der Waren und das sonstige erforderliche Erlaubnis zu erwiken .

Der Zahlungsverkehr des durchführenden Geschäftes im Rahmen des gegenständlichen Abkommens wird mit der englichen Pfund Sterling oder in sonstig vereinbarender Währung zwischen dem Verkäufer und dem Käufer abgewickelt .

Beide Vertragspartner haben, zum Zweck der Entwicklung der Wirtschaftsund Handelsbeziehungen zwischen den beiden Ländern die in Haag des Königreichen Niederlandes Vertretung des eanischen Komitees zur Königreichen Niederlandes Vertretung des eanischen Volksdemokra-Förderung des Internationalen Handels der seanischen Volksdemokratischen Republik zu erreichten , die Vereinbarungen getroffen .

Beide Teile werden sich dafür bemühen, für das Erlaubnis zur Einund Ausreise und für erforderliche Bequemlichkeit zur Erstellung des Visums sowie zum Aufenthalt im Partnerland zu sorgen .

# Artikel 3

- 2 -

# Artikel 4

# Artikel 5

# Artikel 6



Zwecks Entwicklung der Wirtschafts-und Handelsbeziehungen zwischen den beiden Ländern werden die Vertragspartner gegenseitig unterstützen ,die Ausstellung sowie ähnlichen Veranstaltungen im Partnerland in geeigneter Zeit völlig stattfinden zu koennen .

Der Zahlungsverkehr, die Prüfung und das Schiedsgericht sowie die sonstigen Aufgaben, die zwischen den Firmen nach diesem Abkommen durchgeführt werden, sollen es im abschließenden Vertrag zwischen dem Verkäufer und dem Käufer klar bestimmen.

Die Bestimmugen des vorliegenden Abkommen sollen auch innerhalb seiner Gültigkeitsdauer auf vorher geschlossene und noch nicht durchgeführte Geschäfte angewendet werden .

Das vorliegende Abkommen tritt am Tage seiner Unterzeichnung in Kraft und bleibt das drei Jahr in Geltung . Es verlängert sich jeweils um ein automatisch weiteres Kalenderjahr, wenn es nicht von einem anderem Vertragspartner drei Monate vor Ablauf seiner Gültigkeit schriftlich gekündigt wird .

### Artikel 2

- 3 -

# Artikel 8\_

## Artikel 9

# Artikel 18

Original Scan

Haag, am...... je 2 fache in koreanischer "niederländischer und deutscher Sprache ausfertigt wir, wobei koreanische und niederländische Sprache die gleiche Gültigkeit besitzen. Im Fall von Unstimmigkeiten ist die deutsche Ausfertigung maßgebend.



Koreanisches Komitee zur Förderung des Inter. Handels

Visepräsident

Zentralkammer für Handelsbeförderung Niederland



Die vertragsschließenden Partien haben im Artikel 5 dieses Abkommens als Ergänzung ,folgende Vereinbarungen getroffen .

- stet werden .
- liches Eigentum zu gewährleisten .
- freiheit zu importieren .

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AKTENVERMERK

1. Die Vertragspartner haben dafür vereinbart, das Mitglied der 7 Handelsvertretung als unter 6 Person auszubilden .

2. Die Niederlandsseite wird auf Antrag bei den zuständigen Stellen sienes Landes, die Bewegungsfreiheit und Sicherheit der in seinem Land erreichteten Handelsvertretung und der in diesen tätigen Personen sowie deren die Bequemlichkeit des Lebens der Familienangehörigen in Erfüllung Ihrer Aufgaben gewährlei-

3. Die Niederlandsseite wird die Verwendung eines erforderlichen geschäftlichen Geheimcode im Telegraphen-und/Fernschreibeverkehr bei Ihrer Handelstätigkeit gewährleistet werden .

4. Beide Vertragspartner werden sich dafür bemühen, auf Antrag von den betreffenden Stellen von beiden Ländern die Abgabenfreiheit für den Warenmuster, Warenprobe, die im Hinblik auf ihren geringfügigen Wert oder ihre besondere Beschaffenheit nur zur Verwendung als solche geeignet sind und für die Waren vorstellenden Bücher und auch Unterlage sowie auch für persön-

5. Beide Teile werden dafür gewährleisten, einschließlich eines PKW 's für den in der Handelsvertretung beschäftigten Handelsrat und stellvertretenden Leiter und für Büromaschinen als Abgaben-



# Warenliste " A "

- 6 -

Exportswaren von der Koreanischen Volksdemokratischen Republik zum Königreichen Niederland

- 1. Werkzeugmaschinen
- 2. Werkzeuge, unter aller Arten
- 3. Zink und Ihre Erzeugnisse
- 4. Blei und ihre Erzeugnisse
- 5. Silber und ihre Erzeugnisse
- 6. Stahl, unter aller Arten
- 7. Sintermagnesit
- 8. Grafit und ihre Erzeugnisse
- 9. Nichtmetalsminerale, unter aller Arten
- lo. 4ement
- 111. Hleioxyd-Rot
- 13. Glaserzeugnisse und Porzellan
- 14. Handstickwaren
- 15. Gefrorener Fisch
- 16. Reis
- 17. Korea rot Ginseng und ihre erzeugnisse
- 19. Huhnfedern und Entenfedern
- 20. Magnesit
- 21. Donstige Erzeugnisse

12. Natrium-Thiosulphate und sonstige Chemikalien

18. Hanfsame und landwirtschaftliche Erzeugnisse



Exportwaren vom Königreichen Niederland zur Koreanischen Volksdemokratischen Republik

- 1. Schiff für Fischfabrik
- 2. Frachtschiff
- 3. Anlage für Harnstoffsfabrik
- 4. Anlage für Chemiefabrik
- 5. Sonderwerkzeugmaschinen
- 6. Elektromaschinen
- 7. Meßgeräten, unter aller Arten
- 8. Sonstige Maschinen
- 9. Chemische Produkten
- 11. Vieh
- 12. Sonstige Erzeugnisse

Warenliste "B"

MARKEN BERTHER THE REAL PROPERTY AND THE REA

lo. Landwirtschaftliche Erzeugnisse, unter aller Arten

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#### CENTRALE KAMER VAN HANDELSBEVORDERING

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Den Haag - augustus 1965.

Trade Agreement between the Korea Committee for the Promotion of International Trade and the Netherlands Council for Trade Promotion. The Korea Committee for the Promotion of International Trade and the Netherlands Council for Trade Promotion for the purpose of further developing economic and trade relations on the basis of equality and mutual benefit, have through friendly consultation, reached agreement as follows:

The Contracting Parties shall use their best endeavours, within the framework of the laws and regulations concerning foreign trade in force in each country, to promote positive measures in order to facilitate the exchange of goods, transportation services and other facilities, and to develope of economic and trade relations between the two countries.

inseparable part of this agreement.

All payments for transactions made under this agreement shall be effected in Dutch Guilders, Pound Sterling, or in other currencies acceptable to both parties.

Method of payment, inspection, arbitration and other matters relating to import and export transactions shall be specifically provided for in the respective contracts between Buyers and Sellers.

in 1905 genoggers dom Central organ

Afschrift van de door het (Noord-)Korea Committee for the Promotion of International Trade opgestelde

#### DRAFT

#### Article 1

### Article 2

The exchange of goods between the Contracting Parties will be carried out according to the annexed lists A and B which are an

Non- indicated goods in the annexed A and B can be interchanged. The Contracting Parties undertake to urge their respective authorities to grant import and export licenses accordingly.

- 2 -

### Article 3

### Article 4



Article 5 Contracting Parties shall promote the exchange of technical and the mutual visit of technical personnel as well as businessmen . between the two countries and shall make every efforts for obtaining their visa and permits of staying in and leaving the country.

Article 6

- 2 -

The Contracting Parties shall establish their Representation in respective countries for the purpose of further promoting and expanding of economic and trade relations between the two countries. Each Representation shall be vested and granted all facilities, with the right in their trade activities as other Representation be subjected to, accordingly.

If, during the validity of this agreement and the implementation thereof, any problem should arise requiring consultation, both Contracting Parties shall, upon the request of either Party and with the consent of the other Party, conduct negotiations.

This Agreement shall enter into force on the date of its signature and shall be valid for two years. Unless either Contracting Party notifies the other in writing of its intention to terminate this Agreement three months before its expiration, the validity of this Agreement shall be automatically extended for the period of one year.

In case of any dis shall prevail.

On behalf of the Korea Committee On behalf of Netherlands for the Promotion of International Council for Trade Promotion.

### Article 7

### Article 8

In case of any discrepencies in interpretation the English text



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No.	Name of	Good
1. Various	kind of	mac
	line grap	
3. Barite i	and the second s	1 TR
	a clinker	
5. Magnesia		
6. Ferro-s		
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the second se	eed steel	
10. Nicrom		
11. Electro		lver
12. "		pper
13. "	10	ad
14. "	zi	nc
15. Cadmium	1	
16. Hard al	loys (tu	ngs
17. Silk fr	ablics	
18. Spun st	ilk guigh	am
19. Velvet		
20. Rayon	fablics	
21. Spun r	ayon fabl	ics
22. Vinalo	n textile	
23. Shirts	13 2 2 1 3	
24. Both-s	idad unde	Brwe
25. Daily	necessit	À 80
26. Cotton	textile	+ : ~
27. Beddin	g decora	6100
28. Tussah	yarn	
29. Silk y	arn	r 01
30. Gold a	ind silve	
31. Handid	ratts	
32. Cosmat	.105	
33. Apples		
34. Leaf t	eeds (for	oi
35. Hempso	1005 (101	Is
36. Sunri	ower seed	cen
37. Peril	rad 0801	r
38. Dried	100 pop	
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46. Ginse 47. Potat	o vermic	e11.
47. potat 48. Canna	d fishes	
48. Canne		

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ANNEX"A"
                             List of Goods
Export from the Democratic People's Republic of Korea to the Kingdom of the Netherlands.
                            is
                           hine tools
                             tools
                           ire (for drill)
                            ten carbon)
                            aar
                           oods
                            oods
                             s seeds
                           vestock
                            ad.
                            red goods
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Export from the Kingdom of the Netherlands to the Democratic People's Republic of Korea.

- 2. Machine tools
- 3. Means of transportation
- 4. Ferro-vanadium
- 5. Ferro-tungsten
- 6. Oxidized cobalt
- 7. Chemical fertilizer
- 8. Other raw materials for industry.

ANNEX"B"

List of Goods

1. Equipment of the Plant and installations of the Delta Work.

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